

# Jacob Walker

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## Education

**Michigan Law School** Ann Arbor, MI 8/2007 – 5/2010

- Juris Doctor Candidate, Class of 2010
- Associate Editor, *University of Michigan Journal of Law Reform*
- Associate Editor, *Michigan Telecommunications and Technology Law Review*
- Semi-finalist, Michigan Bar Association 1L Oral Advocacy Competition

**Babson College** Wellesley, MA 8/1997 – 5/2001

- Bachelor of Science in Business Administration
- Studied Abroad at Richmond University - London, England during Junior Year
- Co-founded the country's first web-based college radio station

## Work Experience

**Michigan Law School**, Research Assistant Ann Arbor, MI 5/2008 – 8/2008

- Updated Professor Margaret Radin's textbook *Internet Commerce: The Emerging Legal Framework* by researching legal and academic developments in electronic commerce patents
- Staffed the *Urban Communities Clinic*, handling ongoing cases throughout the summer
- Prepared an education campaign on new IRS non-profit filing requirements for clients of the clinic
- Researched the community impact of a plan to build new bridge between Detroit and Windsor, Ontario

**TestMasters**, LSAT Instructor Ann Arbor, MI 3/2007 - present

- Taught numerous classes and tutored students preparing to sit for the Law School Admissions Test
- Conducted research and development work to further enhance the company's LSAT curriculum

**TableTop Interactive**, Co-Founder Chicago, IL 1/2006 – 3/2007

- Conceived of and developed interactive touch screen devices for use in sports bars and restaurants
- Oversaw development of complex kiosk software that integrated with live sports score data and closed circuit satellite television feeds, allowing customers to tune to any game on demand
- Negotiated relationships with hardware suppliers, content providers, and 3<sup>rd</sup> party programmers

**The Show**, Co-Founder Boston, MA / Chicago, IL 12/2004 – 3/2007

- Launched company that marketed high-end, professionally recorded concerts on CD and iTunes
- Developed business systems to facilitate later delivery of discs to impulse buyers at concerts
- Organized product sales through retail outlets and on band websites
- Generated over \$1 million in revenue in first year of operations

**DiscLive**, Co-Founder & V.P. Technology New York, NY 3/2002 – 5/2004

- Raised \$1 million in capital in two rounds to finance business development and operations
- Attracted and hired two senior music industry executives
- Developed technology to produce thousands of CD's within ten minutes after the end of a concert
- Created custom back-end order management, accounting and point-of-sale systems
- Oversaw half-million dollars of technology and capital equipment purchases
- Quoted in coverage from New York Post, MTV, Billboard Magazine, BBC and Rolling Stone

**IDC**, Inquiry Analyst Framingham, MA 4/2001 – 3/2002

- Provided written analysis of the Personal Computer industry
- Co-authored a weekly PC industry newsletter for investors, banks, and other industry players
- Member of team charged with the revision of industry's most important computer sales database
- Developed intranet system to track internal projects within inquiry department

## Interests

Baseball, Film, Comedy, New Technology, Design, Architecture, Information Design